sage 200cloud

Microsoft

CHEAT SHEET

Better together

Customer growth and success is at the centre of everything we do. That's why we offer solutions that connect our customers teams and departments, help streamline processes and drive growth.

Sage 200cloud combined with Microsoft Office 365 will help our customers achieve this. No matter where your customers are, they will always have their email, documents, and key Sage 200cloud data with them, keeping them constantly connected and productive.

6 Reasons your customers will love Sage 200cloud

1 Accurate insight

Save time and support key decisions by getting straight to the business critical data. Sage 200cloud presents facts and figures in a meaningful way and gives critical insights when and where you need them.

2 Greater control

Offering more than just accounts, Sage 200cloud helps build a joined up, efficient business – connecting all departments – from sales to customer services, despatch to financials and giving the right data to the right people.

3 Connected office

Microsoft Office 365 is simple to use and enables anytime, anywhere access to contacts data and provides quick and easy collaboration across an entire organisation.

4 Access data any time, anywhere

Sage 200cloud offers the option to access critical information when away from the office or out on the road. Sage 200cloud makes it easy to keep in touch when you're visiting customers or suppliers, and makes home working straightforward.

5 Detailed reporting

Produce detailed reports by region, sales representative, industry type, customer rating account manager, partner and much more. Easily forecast and budget for customers, suppliers and projects.

6 The choice is yours

A flexible, customisable solution that gives more insight and control than ever. Choose upfront or monthly payments. Choose the modules needed to manage your business. Choose the options that are right for you.

"Frankly we couldn't be in the position we are today without having implemented Sage 200cloud as part of our systems."

Paul Dallimer, General Manager, Shop @ Physio World

Features & Benefits

- **Connected user** - Work anywhere, anytime and get real-time data access via workspaces on any supported browser.

- **Sage Bank Feeds**[*] - Say goodbye to re-keying bank payments by connecting Sage 200cloud directly with your bank accounts.

- **Excel Reporting for Sage 200cloud** - Sage 200cloud provides out-of-the-box reports allowing users to perform analysis and formatting within a single click.

- **Sage Contact** - Real time access to data with Microsoft Outlook so no matter where you are you have all the information you need.

- **Microsoft Office 365** - Anytime, anywhere access to data and quick and easy collaboration across an entire organisation.

- **Documents to anywhere** - Save documents to any location whether it be in the cloud or on a local server.

CUSTOMER PROBLEM		SOLVED
Manual processes and multiple systems are causing inefficiencies	▶	Automatically create workflows and set up processes as well as saving time with bank feeds
I don't have the business insights I need to make decisions	▶	Out-of-the-box Excel reports enable quick and easy business analysis and for more in-depth insight, full business intelligence is available
I need more functionality and a robust system	▶	Easily customise, connect add ons and future proof your system
I have limited access to key data on the go	▶	Microsoft Office 365 gives you access to the information you need , 24/7, wherever you are
I want to grow faster	▶	Streamline and automate operations and achieve more insight across departments
I need to share data across my team	▶	Tools to collaborate from anywhere

*UK Only

CUSTOMERS FOR LIFE

Customer growth and success is at the centre of everything we do.

If your customer is using Sage 50 and needs more functionality or greater insight, a larger Sage solution (Live, 200c, X3) could help make a real difference to their business - less manual input, more efficiency and more control allowing them to focus on what's really important – running their business.

Benefits of upgrading

Save time and effort

- **Eliminate errors** caused by manually copying and entering data multiple times
- **Real-time data updates** allows customers to grow their business as one coordinated team
- **Avoid duplication** of data across different sources
- **Prevent inaccuracies** by eliminating database failures and speeding up order processing
- **Tackle projects** they didn't have time for before
- **Save time** with new, more powerful and easier to use products in the cloud or on a local server

Reduce costs

- **Minimise delays** in financial workflows
- **Get paid faster** and reduce exposure to financial risk and bad debt
- **Reduce operating expenses** by seeing what the costs really are
- **Negotiate better terms** by understanding the nature of relationships with suppliers and being better informed
- **Make daily operations more efficient** by putting the right processes and people in place
- **Control ongoing software cost** by adopting an online solution

Increase productivity

- **Eliminate delays** due to the use of manual spreadsheets, reconciliation and period-end closing
- **Increase productivity** by rethinking and streamlining normal day-to-day processes
- **Connect everyone** (employees, partners, suppliers and customers) by using one common system
- **Automatically organise** and categorise data in more detail-oriented way
- **Improve efficiency** and productivity of the back office
- **Link up processes across departments:** from procurement to manufacturing, sales to accounting

Grow more profitability

- **Mission-critical business information** delivered to your fingertips
- **A modern solution** that adjusts to the way a business operates - not the other way round
- **Handle whatever you want to do**, both now and in the future, with software to take your business forward
- **Work across countries and companies** and grow your business with one reliable solution
- **Integrates seamlessly** with the other business tools
- **Drive future growth** by freeing up time for better forward-planning

Gain powerful insights

- **Make well-informed decisions** using custom dashboards to access the KPIs that matter most
- **Spot investment opportunities** thanks to deep insights into payables and receivables
- **A complete view of performance** because everything's in one place
- **View the level of detail you need** by building custom reports specific to your business or industry
- **Comprehensive and reliable data** on all your customer interactions
- **Better visibility and insight** of each department's performance helps drive the business forward